# **News Release**



#### Japan Credit Rating Agency, Ltd

24-I-0068 October 31, 2024

Japan Credit Rating Agency, Ltd. (JCR) announces the following credit rating.

### New World Development Company Limited (security code: -)

<Assignment>

Foreign Currency Long-term Issuer Rating: A
Outlook: Stable
Local Currency Long-term Issuer Rating: A
Outlook: Stable

#### Rationale

- (1) New World Development Company Limited (NWD) is a leading real estate company based in Hong Kong, mainly engaged in property development business and property investment business such as leasing and management through its operating subsidiaries. The largest shareholder is Chow Tai Fook Enterprises Limited (Chow Tai Fook), which is led by the founding family of NWD that held a 45.3% stake in the Company as of June 2024. In November 2023, the Company sold its entire stake in NWS Holdings Limited (NWS; Foreign/Local Currency Long-term Issuer Rating: A+; outlook: Stable), which had previously been engaged in infrastructure and other businesses as a direct subsidiary of NWD, to Chow Tai Fook, thereby reorganizing the group. The ratings reflect the creditworthiness of the group, with earnings base backed by the scale of its business and brand power, as well as its medium-term business strategy and financial policy. On the other hand, its financial structure with room for improvement is a constraint on the rating. Large-scale investment property projects are largely completed and expected to begin operations from FY2025, and are expected to further strengthen NWD's earnings power. On the other hand, JCR will factor into its future rating if the Company's performance and financial structure deteriorates more than expected due to prolonged sluggishness in the real estate market, etc.
- (2) The business segments consist of the mainstay property development (DP) and property investment (IP) business, as well as the hotel business, construction business, and other businesses (the business of New World Department Store China, a subsidiary that operates department stores in China). The DP and IP businesses cover both Hong Kong and China. The segment results (earning before net finance costs, tax, IP fair value changes, other gain/ (loss), etc.) for FY2024 show that the DP business accounts for the largest share, at about 80% of the segment results. In order to reduce the dependence on the DP business which has relatively higher business risk, NWD is aiming to expand the IP business, which is expected to provide stable income over the medium to long term. Specifically, the Company aim to increase the ratio of "recurring core profit" generated from the IP business to overall core profit from the current 30% to 50%. For IP business, the main component is K11, a brand founded by former CEO Adrian Cheng under the theme of art, people, and nature. Starting with the opening of the first K11-branded shopping mall in Hong Kong in 2009, the Company has successively opened K11 facilities in major cities in China and key areas in Hong Kong. In addition to shopping malls, NWD has also developed offices and luxury serviced apartments under the K11 brand. Some K11 projects include the development of a large-scale complex combining shopping malls, offices, residences and lodging facilities as exemplified by the Victoria Dockside project in Hong Kong (which started operation in 2019). In China, large-scale K11 projects in Shenzhen and Hangzhou are scheduled to start operation in phases. The main pipeline of IP projects in Hong Kong include "11 Skies" (a retail, entertainment, and office complex) adjacent to the Hong Kong International Airport, and "Kai Tak Sports Park" (a complex of retail, park, accommodation, and residential facilities centered on a stadium with a maximum capacity of 50,000 people) being built on the former Kai Tak Airport site. When all K11 pipeline projects in Hong Kong and China are operational, the gross floor area of the K11 projects (excluding car parks) is expected to increase to approximately 2.7 million square meters from approximately 1.3 million square meters as of FY2024.
- (3) Looking at earnings for FY2024, the DP business posted solid sales in China, but sales declined sharply in Hong Kong due to the sluggish real estate market, resulting in a 33.9% decrease in the overall segment results from FY2023. For IP business, the reopening of the Hong Kong-China border in January 2023 and other factors led to increased footfall in shopping malls, and occupancy rates in



each portfolio remained high, resulting in solid growth in both sales and segment results, especially in Hong Kong. At sub segment results level, in addition to the increase in financial costs putting pressure on earnings, revaluation losses and impairment losses due to factors such as a high interest rate environment and a sluggish real estate market resulted in a net loss. In response to the sluggish real estate market, the Hong Kong government has abolished a special stamp duty and the Chinese government has launched stimulus packages and property easing policies such as relax on home purchases restriction in some cities. JCR, however, holds that it will take time for the market to recover and will continue to closely monitor future development and its impact on earnings.

(4) While the equity ratio at the end FY2024 was 40.4%, a level commensurate with the A-range, interest-bearing debt has increased in recent years due to development costs for large-scale projects. In FY2024, in addition to the sale of its stake in NWS, the Company sought to improve its financial structure by selling non-core assets and curbing capital expenditures, etc. However, due to factors such as recording a net loss due to non-cash revaluation and impairments and the sluggish business environment, its net gearing ratio (net interest-bearing debt/net assets) was 55.0% at the end of FY2024, up from 49.9% at the end of 2023. In FY2025, NWD plans to accelerate the pace of deleveraging, including increasing its target amount for the sale of non-core assets to HKD 13 billion. JCR will be watching to see if the Company's financial structure improves over the medium term, in conjunction with the strengthening of operating cash flow through the expansion of its business base. At the end of FY2024, NWD had cash and cash equivalents of approximately HKD 28 billion and undrawn credit lines of approximately HKD 18.3 billion, ensuring a level of liquidity to cover debt maturities over the year. JCR holds that there are no problems with the Company's preparedness for short-term market fluctuations.

Kiichi Sugiura, Shinji Asano

#### Rating

Issuer: New World Development Company Limited

<Assignment>

Foreign Currency Long-term Issuer Rating: A Outlook: Stable Local Currency Long-term Issuer Rating: A Outlook: Stable

Rating Assignment Date: October 29, 2024

The assumptions for the credit ratings and the definitions of the rating symbols are published as "Types of Credit Ratings and Definitions of Rating Symbols" (January 6, 2014) in Information about JCR Ratings on JCR's website (https://www.jcr.co.jp/en/).

Outline of the rating methodology is shown as "JCR's Rating Methodology" (October 1, 2024), "Real Estate" (June 1, 2023), and "Rating Methodology for a Holding Company" (January 26, 2015) in Information about JCR Ratings on JCR's website (https://www.jcr.co.jp/en/).

The rating stakeholder participated in the rating process of the aforementioned credit ratings.

#### Japan Credit Rating Agency, Ltd.

Jiji Press Building, 5-15-8 Ginza, Chuo-ku, Tokyo 104-0661, Japan Tel. +81 3 3544 7013. Fax. +81 3 3544 7026

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JCR publishes its press releases regarding the rating actions both in Japanese and in English on the same day. In case that it takes time to translate rating rationale, JCR may publicize the summary version, which will be replaced by the full translated version within three business days. (Regarding Structured Finance products, JCR only publicize the summary version in English.)



#### INFORMATION DISCLOSURE FORM

Japan Credit Rating Agency, Ltd.

### Disclosure Required by Paragraph (a)(1)(ii) of Rule 17g-7

Issuer:	New World Development Company Limited
Rating Publication Date:	October 31, 2024

- The Symbol, Number, or Score in the Rating Scale used to Denote Credit Rating Categories and Notches and, the Identity of the Obligor or the Identity and a Description of the Security or Money Market Instrument as Required by Paragraph (a)(1)(ii)(A) of Rule 17g-7
  - Please see the news release. If the credit rating is a private rating, please see the report for private rating.
- The version of the procedure or methodology used to determine the credit rating; as Required by Paragraph (a)(1)(ii)(B) of Rule 17g-7
  - Please see the news release. If the credit rating is a private rating, please see the report for private rating.
- The Main Assumptions and Principles used in Constructing the Procedures and Methodologies used to Determine the Credit Rating as Required by Paragraph (a)(1)(ii)(C) of Rule 17g-7
  - The credit rating methodology assumes, in principle, to be applied to assess the likelihood of a given debt payment in light of its issuer's condition and business environment, etc. in the relevant future. There is certain limitation, however, in the time horizon that the rating foresees.
  - The credit rating methodology assumes, in principle, that the factors posted in the below are particularly important for such likelihood to be determined, and that the rating determination is made by evaluating each of them not only quantitatively but also employing qualitative analyses.

#### A) Business Bases

The likelihood of a given debt payment is highly conditional to its issuer's business bases - how they can be maintained/ expanded into the future and thereby secure earnings and cash flows in adequacy and in a sustainable way.

- B) Financial Grounds and Asset Quality
  - The likelihood of debt payment is highly dependent on the degree of the issuer's indebtedness and loss absorption capacity in terms of equity capital. Also notable is that a financial institution might see a significant loss of financial grounds as a result of changes in value of the assets under its possession.
- C) Liquidity Positions

The likelihood of debt payment is highly dependent on the adequacy of the issuer's cash and other sources of repayment (liquidity positions).



- D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

  The likelihood of debt payment is affected one way or the other by the issuer's related parties such as parent company, subsidiary, guarantor, and the government of the issuer's business domicile, etc. by their own conditions and/ or position of support/ assistance for the issuer.
- E) Order of Seniority in Debt Payment

  The likelihood of debt payment can be different between given debts of the same issuer. The likelihood of debt payment for an individual debt is dependent on the issuer's discretion, and/ or its rank relative to other debts of the same issuer in the order of seniority in principal/ interest payment which is determined by design as financial product or by laws, etc.
- The Potential Limitations of the Credit Rating as Required by Paragraph (a)(1)(ii)(D) of Rule 17g-7
  - The credit rating herewith presented by JCR is its summary opinion with regard to the likelihood of given debt payment and hence not necessarily a perfect representation of such likelihood. The credit rating is not intended to estimate the probability of default or the loss on given default, either.
  - The objective of the credit rating herewith presented does not include any concerns other than the likelihood of debt payment, such as risks of price changes, market liquidity, etc.
  - The credit rating herewith presented is necessary to be reviewed along with possible changes of the issuer of rated objects in its business performance and/ or circumstances which include regulatory environment, and hence subject to possible alteration.
- Information on the Uncertainty of the Credit Rating as Required by Paragraph (a)(1)(ii)(E) of Rule 17g-7
  - The information used for the determination of credit rating as herewith presented is obtained by JCR from the issuer of rated objects and other sources that JCR trusts in terms of accuracy and reliability but possibly contains errors due to human, non-human or other causes. Consequently, the credit rating determined on the grounds of such information does not constitute, explicitly or implicitly, any representation or warrant of JCR on the information itself or any consequences of its use in terms of accuracy, relevance, timeliness, wholeness, market value, or usefulness for any specific purposes.
- 6 Use of Due Diligence Services of a Third Party in Taking the Rating Action as Required by Paragraph (a)(1)(ii)(F) of Rule 17g-7
  - There is no use of any third-party due diligence service in the determination of the credit rating herewith presented.
- Use of Servicer or Remittance Reports to Conduct Surveillance of the Credit Rating Required by Paragraph (a)(1)(ii)(G) of Rule 17g-7
  - There is no use of any servicer or remittance report to conduct surveillance of the credit rating herewith presented.
- The Types of Data Relied Upon for the Purpose of Determining the Credit Rating as Required by Paragraph (a)(1)(ii)(H) of Rule17g-7



- The information posted in the below, which includes data, is used for the determination of the credit rating herewith presented.
  - A) Audited financial statements presented by the rating stakeholders
  - B) Explanations of business performance, management plans, etc. presented by the rating stakeholders
- 9 Overall assessment of the Quality of Information Available and Considered in Determining the Credit Rating as Required by Paragraph (a)(1)(ii)(l) of Rule 17g-7
  - JCR holds its basic policies for securing the quality of information as a base of due diligence for the determination of credit ratings. The information used as a base for the determination of credit rating herewith presented satisfies such policies, which include the audit by an independent auditor, the warranty made by the issuer, the publication by the issuer, some independent media or, otherwise, JCR analyst's scrutiny, etc.
  - JCR sees no particular weakness in the quality of information used for the determination of the credit rating herewith presented as compared to the information used in other cases of the credit rating for comparable issuers or ratable objects.
  - · If the credit rating is an Indication, please see the report for Indication.

# 10 Information Relating to Conflicts of Interest as Required by Paragraph (a)(1)(ii)(J) of Rule 17g-7

- JCR receives payment of compensation for the determination of the credit rating herewith presented from either one of those parties who are issuer, underwriter, depositor or sponsor.
- JCR did not receive in the last fiscal year in the past payment of compensation from the same party for any kind of JCR's service other than the determination of public or private credit rating, such as one in the ancillary business.

# 11 Explanation or Measure of the Potential Volatility of the Credit Rating as Required by Paragraph (a)(1)(ii)(K) of Rule 17g-7

#### A) Business Bases

The credit rating is subject to alteration if there is improvement or deterioration of the issuer's business bases, since its revenue, etc. may improve or deteriorate by the change in its business management policies, clients' preferences, competitive situation, or a technological innovation. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change in the business bases is large.

#### B) Financial Grounds and Asset Quality

The credit rating is subject to alteration if the issuer increases/ decreases its debt/ capital or vice versa and thereby makes its individual debt payment liability less or more bearable and its loss absorption capacity into the future decreased or increased. Also, the changes in the quality of asset under the issuer's holding may affect the credit rating, since such changes could raise or lower the likelihood of future loss of the issuer's financial grounds. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change in the financial grounds and/ or asset quality is large.

#### C) Liquidity Positions

The credit rating is subject to alteration if there is a change in the issuer's financial management policy or in the relations with fund procurement sources and the change thereby makes its liquidity positions improve or deteriorate. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change is large.



#### D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

The credit rating is subject to alteration if there is a change in the issuer's parent company or subsidiary, guarantor or other provider of credit enhancement, or the government of the issuer's business domicile, or other related parties' own conditions and/ or position of support/ assistance for the issuer, and the change thereby makes its business bases, financial grounds and/ or liquidity positions improve or deteriorate, and/ or making the effectiveness of guarantee and other credit enhancement improve or deteriorate. The resultant alteration of the credit rating is usually a notch, with possibility of a few notches if and when the change is large.

#### E) Order of Seniority in Debt Payment and Non-Payment Forgiven by Contract

The credit rating is subject to alteration if there is a change in the rated debt's status in the order of seniority relative to other debts caused by the improvement/ deterioration of the issuer's financial condition. The resultant alteration of the credit rating is usually a notch, with possibility of a few notches if and when the change is large. Also, in case of the financial products for which non-payment of interest/ principal is contractually permissible, the credit rating is subject to alteration if and when the likelihood of such non-payment is projected to increase or decrease. The resultant alteration of the credit rating could be by a notch but often as much as a few notches.

#### F) Rise and Fall in General Economy and Markets

The credit rating is subject to alteration if there is a rise/ fall in the general economy and/ or the markets inducing the issuer's revenues/ expenses to increase/ decrease and vice versa, etc. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change is exceptionally large.

#### G) Various Events

The credit rating is subject to alteration on occurrence of various events, such as change in the issuer's major shareholders, M&A and other organizational change, accident, violation of the law, litigation, legal/ regulatory change, natural disaster, etc., which are unforeseeable at the time when the credit rating is determined, causing a significant change on the issuer's business bases, financial grounds, etc. The resultant alteration of the credit rating could be by a notch but more often than not as much as a few notches.

Information on the Content of the Credit Rating, Including the Historical Performance of the Credit Rating and the Expected Probability of Default and the Expected Loss in the Event of Default as Required by Paragraph (a)(1)(ii)(L) of Rule 17g-7

- The credit rating herewith presented by JCR is its summary opinion with regard to the likelihood of given debt payment and hence not necessarily a perfect representation of such likelihood. The credit rating is not intended to estimate the probability of default or the loss on given default, either.
- Facts of the probability of default are posted as Form NRSRO Exhibit 1 on the JCR website under the URL:

https://www.jcr.co.jp/en/service/company/regu/nrsro/

Information on the Sensitivity of the Credit Rating to Assumptions Made as Required by Paragraph (a)(1)(ii)(M) of Rule 17g-7

#### A) Business Bases

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's business bases and powers of earning or cash flow generation, etc. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's business bases on some drastic change in the operational environments, etc.

#### B) Financial Grounds and Asset Quality

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's financial grounds and asset quality. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but



possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's financial grounds and/ or asset quality on some drastic change in its business bases.

#### C) Liquidity Risks

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's liquidity positions. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's liquidity positions on some drastic change in its financial management policy or relations with fund procurement sources, etc.

#### D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's parent company or subsidiaries, guarantor or other providers of credit enhancement, the government of the issuer's business domicile or other related parties' status and stance of support/ assistance for the issuer. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if there is a major change on the part of related parties, such as replacement, disappearance, some drastic improvement/ deterioration of financial grounds/ balances, etc.

#### E) Rise and Fall in General Economy and Markets

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the prospects of general economy and markets. JCR expects the change should be most likely by a notch but could be as much as a few notches, should the economy or the markets change so greatly.

Information on the Representations, Warranties, and Enforcement Mechanisms of an Asset-backed Security as Required by Paragraph (a)(1)(ii)(N) of rule 17g-7

• The credit rating herewith presented is not for an ABS product, and hence no relevant issue.

Japan Credit Rating Agency, Ltd.

Jiji Press Building, 5-15-8 Ginza, Chuo-ku, Tokyo 104-0061, Japan
Tel. +81 3 3544 7013, Fax. +81 3 3544 7026

## Attestation Required by Paragraph (a)(1)(iii) of Rule 17g-7

- I, Kiichi Sugiura, have responsibility to this Rating Action and to the best of my knowledge:
- A) No part of the credit rating was influenced by any other business activities.
- B) The credit rating was based solely upon the merits of the obligor, security, or money market instrument being rated.
- C) The credit rating was an independent evaluation of the credit risk of the obligor, security, or money market instrument.

水油 椰一

Kiichi Sugiura General Manager of International Department